

PRE-SEND CHECKLIST

Required before Rishu circulates the package

Area	Action
Website claims	Remove or relabel unverifiable testimonials and case studies; remove unsupported “1-3 years to Q-Day” language; clarify or remove third-party logos.
Legal identity	Add “QuReady is operated by Quant Dev Pte. Ltd. (Singapore UEN 202404137W)” to website footer, privacy policy and LinkedIn page.
Alberto relationship	Execute a written founder/services and IP/domain licence or assignment arrangement between Alberto and Quant Dev. Obtain Singapore legal review.
Certificate status	After TÜV SÜD formally accepts the engagement, replace “preparing to initiate” with “certification initiated with TÜV SÜD.”
Credentials	Ask Alberto to verify current certification status and provide credential evidence.
Corporate evidence	Do not send the full ACRA profile in the initial pack; provide it securely if formal due diligence asks.
Insurance	Obtain professional indemnity and cyber liability quotations before contract negotiations.
Technical demo	Prepare a synthetic demo showing key agreement, certificate authentication, edge/origin separation and fallback.
Availability	Confirm Xavier and Alberto can meet the six-week schedule and Indian business-hour sessions.
Proposal controls	Use a named scope, system limits, interview limits, change control and acceptance criteria.

Do not include in the customer package

- Future shareholding or director appointment plans for Alberto.
- Historical dormancy unless procurement specifically asks.
- The teenage cybersecurity researcher.
- Unsupported client references, customer outcomes or leadership claims.
- Product maturity claims for the VPN until Alberto confirms its status.